

# City of Miami

THEODORE P. GUBA, CPA, CIA, CFE  
INDEPENDENT AUDITOR GENERAL



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June 8, 2017

Honorable Members of the City Commission  
City of Miami  
3500 Pan American Drive  
Coconut Grove, FL 33133-5504

Re: Audit of Compliance with Commercial Solid Waste Franchise Agreement –  
Lopefra Corporation  
Report No. 17-06

## Executive Summary

We have completed an audit of records and selected financial transactions of Lopefra Corporation for the period from October 1, 2014 through September 30, 2016. The audit was performed to determine whether Lopefra complied with applicable sections of the City Code and the Commercial Solid Waste Franchise Agreement (Agreement). Additionally, we examined the internal control policies and procedures in the City's Solid Waste Department (SWD) to determine whether they were adequate and effective in administering and overseeing the operation of specialized waste services in the City. During the period, Lopefra had total gross receipts of \$1,393,991 for services provided within the City and remitted franchise fees totaling \$418,412 to the City.

Overall, we have concluded that transactions tested were for the most part in compliance with the Agreement and City Code. However, improvement is needed to ensure that fees are remitted for all City customers, and fees are remitted timely. **As a result of these deficiencies, Lopefra owes the City an additional \$2,185.** Details are included on page four of the report.

We wish to express our appreciation for the cooperation and courtesies extended to us by the Lopefra accounting staff and the SWD management team while conducting the audit.

Sincerely,

A handwritten signature in cursive script that reads "Theodore P. Guba".

Theodore P. Guba, CPA, CIA, CFE  
Independent Auditor General  
Office of the Independent Auditor General

C: The Honorable Mayor Tomas P. Regalado  
Daniel J. Alfonso, City Manager  
Victoria Mendez, City Attorney  
Todd Hannon, City Clerk  
Fernando Casamayor, Assistant City Manager/Chief Financial Officer  
Nzeribe Ihekwaba, Assistant City Manager/Chief of Operations  
Alberto Parjus, Assistant City Manager  
Erica Paschal, Director, Finance Department  
Christopher Rose, Director, Office of Management and Budget  
Mario Nunez, Director, Solid Waste Department  
Vanessa Giron, Fiscal Administrator, Solid Waste Department  
Demetrio Constantiny, Accounts Receivable Supervisor, Finance Department  
Rosemary L. Hartigan, Vice-President, Lopefra Corporation  
Members of the Audit Advisory Committee  
Audit Documentation File

Audit conducted by: Paulino Garcia, Staff Auditor

Audit reviewed by: Robyn Sachs, CPA, CIA, CISA, CFE, CISSP  
Information Systems Audit Administrator

**AUDIT OF COMPLIANCE WITH COMMERCIAL SOLID WASTE  
FRANCHISE AGREEMENT – LOPEFRA CORPORATION**

**OCTOBER 1, 2014 THROUGH SEPTEMBER 30, 2016  
Report No. 17-06**

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## **SCOPE, OBJECTIVES, AND METHODOLOGY**

The scope of the audit was to assess and report on whether Lopefra Corporation complied with the terms of the Commercial Solid Waste Franchise Agreement (Agreement) and with Chapter 22 of the City's Code, which govern the operation of commercial solid waste collection services in the City. The audit also included examinations of various transactions to determine whether they were processed in accordance with the generally accepted accounting principles. The audit covered the period October 1, 2014 through September 30, 2016, during which Lopefra reported gross receipts of \$1,393,991 from services provided in the City.

The primary objectives of the audit were:

- To ascertain whether all customer accounts located in the City were properly identified, coded, and assessed the appropriate fees.
- To determine whether all the applicable franchise fees as stipulated in the Agreement were properly computed and remitted to the City.
- To ascertain whether the fees remitted to the City were properly recorded in the City's accounting system and deposited into the City's treasury.
- To verify whether the appropriate public liability insurance and bonds were obtained as required by the Agreement.
- To follow-up on prior audit findings and determine the status of all unresolved and outstanding issues.

We conducted this performance audit in accordance with *Generally Accepted Government Auditing Standards*. Those standards require that we plan and perform the audit to obtain sufficient and appropriate evidence in order to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objectives. The audit methodology included the following:

- Interviews and inquiries of appropriate personnel
- Reviews of written policies and procedures in order to gain an understanding of the internal controls
- Observations of current practices and processing techniques
- Tests of applicable transactions and records
- Other audit procedures as deemed necessary

## **BACKGROUND**

On September 23, 2010, the City executed a Non-Exclusive Commercial Solid Waste Agreement with selected firms for the period starting October 1, 2010 through September 30, 2015, with three one-year renewal option periods through September 30, 2018. Lopefra Corporation was selected as one of the franchisees.

Pursuant to the Agreement and the City Code, the following franchise fees shall be assessed and collected:

- Gross Receipts Franchise Fees – The greater of \$500 or 24% of the Gross Receipts generated from accounts within the City.
- Annual Franchise Fee – \$8,000 the first year under the Agreement, (increased annually by \$500) for the right to provide commercial solid waste handling services within the City limits.
- Annual Specialized Waste Handling Fee - \$4,000 for the first year under the Agreement, (increased annually by \$500) for the right to provide specialized waste handling services.
- Permit Per Account Fee (PPAF) – \$75 for each solid waste hauling account and roll-off container active as of October 1<sup>st</sup> of each fiscal year, of which the franchisee may pass on \$38 to the customer. Temporary roll-off containers placed in service after October 1<sup>st</sup> must obtain permits valid for 90-day intervals at the prevailing per-account rate, and new accounts acquired after October 1<sup>st</sup> are subject to the per-account fee.
- Safety Inspection Fee – Annual \$500 regulatory fee per vehicle used by the franchisee in the City.
- Late Payment Penalty – All late payments of the above-listed fees will cause the franchisee a one and one-half percent (1.5%) penalty per month on the balance payable to the City.

Other terms of the Agreement require the following:

- Insurance: Franchisee must maintain a public liability policy in the minimum amount of \$1,000,000; automobile liability insurance policy covering franchisee's operations with a combined single limit of \$1,000,000 per occurrence for bodily injury and property damage liability. Franchisee's certificate shall also include workers' compensation coverage. The City shall be listed as an additional insured for liability.
- Performance Bond: Franchisee agrees to maintain, for the term of the Agreement, a Performance Bond, executed by a surety company duly authorized to do business in the State of Florida, which shall be counter-signed by an agent for the company. The amount of the bond shall be the greater of \$25,000 or the franchisee's previous 12 months' franchise fees paid to the City.

In order to determine that the City received all applicable fees due, we requested and reviewed Lopefra franchise fee payment records for all City hauling activity from October 2014 through September 2016. We obtained a list of Lopefra's accounts located in Miami-Dade County (unincorporated areas) then independently determined which Lopefra accounts were located within the geographic boundaries of the City and whether the account activity pertained to recycling, construction and demolition hauling (C&D), or solid waste hauling. According to Florida Statutes source separated recovered materials are exempt from franchise fees.

However, the Agreement states that all other solid waste hauling activity, including C&D, is subject to franchise fees. In order to determine a Lopefra account's service location, we used: Lopefra's account address records; the Miami-Dade County Property Appraiser website; and, information provided by the City's Geographical Information Service (GIS) sub-group of the Information Technology Department (ITD).

Lopefra is one of the franchisees selected for audit in order to determine compliance with the provisions of the Agreement. This audit report describes whether Lopefra complied with the terms of the Agreement and applicable Sections of the City Code.

## **AUDIT FINDINGS AND RECOMMENDATIONS**

Based on the results of our audit, we have concluded that transactions tested were for the most part in compliance with the Agreement and City Code. However, improvement is needed to ensure that fees are remitted for all City customers, and fees are remitted timely. **As a result of these deficiencies, Lopefra owes the City an additional \$2,185.**

Details of our findings and recommendations follow:

### **FINDING 1: ADDITIONAL FEES DUE TO THE CITY**

Lopefra reported Gross Receipts of \$1,393,991 for services provided within the City during the audit period (fiscal years 2015 and 2016) and remitted fees of \$418,412 during the same period. However, our audit of Lopefra's accounting and billing records disclosed that an additional \$2,185 is due and payable to the City (see Exhibit I, page 5), as discussed below.

#### ***ANNUAL SPECIALIZED WASTE HANDLING FEE***

The Agreement stipulates that the "Franchisee agrees to remit to the City annually (due October 1<sup>st</sup>) the sum of \$4,000 (increased annually by \$500) for the right to provide Specialized Waste Handling Services within the City limits." Failure to remit the required annual fee by the due date results in a late payment penalty fee of one and one-half percent (1.5%) per month on the balance due to the City.

Our review disclosed that for fiscal year 2015, Lopefra remitted its Annual Specialized Waste Handling Fee (\$6,000) late. As a result, a late of \$90 (1.5% x \$6,000) is due to the City.

#### ***GROSS RECEIPTS – FRANCHISE FEES (24%)***

The Agreement requires the Franchisee to remit monthly to the City 24 percent (24%) of its Gross Receipts generated from accounts within the City limits, or \$500 whichever is greater. Failure to remit payments on time results in a monthly penalty of one and one-half percent (1.5%) on the balance due.

Our review of Lopefra's billing records disclosed that they remitted the franchise fees for the months of January 2015 and December 2015 late. As a result, late fees totaling \$439 are due to the City.

Also, Lopefra did report two customer accounts ("miscoded accounts") served within City limits and pay the corresponding franchise fees. As a result of these omissions, Lopefra owes the city an additional \$1,656 in franchise fees (\$1,008) and late payment penalties (\$648).

### **RECOMMENDATION 1: FINANCE DEPARTMENT**

We recommend that the City's Finance Department bill and collect the total additional fees due to the City from Lopefra in the amount of **\$2,185**.

**AUDIT OF COMPLIANCE WITH COMMERCIAL SOLID WASTE FRANCHISE  
AGREEMENT – LOPEFRA CORPORATION**

**OCTOBER 1, 2014 THROUGH SEPTEMBER 30, 2016  
Report No. 17-06**

**EXHIBIT I**

**SCHEDULE OF ADDITIONAL FEES DUE TO THE CITY**

Description	Fees Due (\$)
<b>FEES DUE AND PENALTIES:</b>  Late Remittance of Annual Specialized Waste Handling Fee Late Remittance of Monthly Franchise Fees (Jan 2015 / Dec 2015) Miscoded Accounts: Franchise Fees and Penalties	  90 439 1,656
<b>Total Due to the City</b>	<b>\$2,185</b>