Honorable Members of the City Commission
City of Miami
3500 Pan American Drive
Coconut Grove, FL 33133-5504

Re: Audit of Pronto Waste Service, Inc.
Report No. 20-02

Executive Summary

We have completed an audit of selected financial records and transactions of Pronto Waste Service, Inc. (Pronto) primarily for the period from October 1, 2013 through September 30, 2018. The audit was performed to determine whether Pronto complied with applicable sections of the Commercial Solid Waste Franchise Agreement (Agreement). Additionally, we examined relevant internal control policies and procedures in the City’s Solid Waste Department to determine whether they were adequate and effective in enforcing the provisions of the Agreement.

During the audit period, Pronto reported Gross Receipts of $153,154 for services provided to City customers and remitted Franchise Fees totaling $86,935 to the City.

Based on the results of our audit, we have concluded that improvement is needed at Pronto to ensure that all customer accounts and gross receipts are reported to the City and that franchise fees are remitted in a timely manner. **As a result of these deficiencies, Pronto owes the City an additional $2,544.** (See Exhibit I, page 5).

We wish to express our appreciation for the cooperation and courtesies extended to us by Pronto and City personnel while conducting the audit.

Sincerely,

Theodore P. Guba, CPA, CIA, CFE
Independent Auditor General
Office of the Independent Auditor General
C: The Honorable Mayor Francis Suarez
Emilio T. Gonzalez, City Manager
Victoria Mendez, City Attorney
Todd Hannon, City Clerk
Joseph Napoli, Deputy City Manager
Sandra Bridgeman, Assistant City Manager/Chief Financial Officer
Fernando Casamayor, Assistant City Manager/Chief of Operations
Nzeribe Ihekwaba, Assistant City Manager/Chief of Infrastructure
Erica Paschal, Director of Finance, Finance Department
Christopher Rose, Director, Office of Management and Budget
Mario Nunez, Director, Solid Waste Department
Jennifer Moy, Assistant Director, Solid Waste Department
Vanessa Giron, Fiscal Administrator, Solid Waste Department
Demetrio Constantiny, Accounts Receivable Supervisor, Finance Department
Roberto Arencibia, Pronto Waste Service, Inc.
Nancy Arencibia, Pronto Waste Service, Inc.
Members of the Audit Advisory Committee
Audit Documentation File

Audit conducted by: Paulino Garcia, Staff Auditor

Audit reviewed by: Robyn Sachs, CPA, CIA, CISA, CFE, CISSP
Information Systems Audit Administrator
AUDIT OF PRONTO WASTE SERVICE, INC.
OCTOBER 1, 2013 THROUGH SEPTEMBER 30, 2018
REPORT No. 20-02

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SCOPE, OBJECTIVES AND METHODOLOGY

The scope of the audit was primarily to assess and report on whether Pronto Waste Service, Inc. (Pronto) and the City's Solid Waste Department (SWD) complied with the terms of the Commercial Solid Waste Franchise Agreement (Agreement) which, along with Chapter 22 of the City's Code, govern the operation of commercial solid waste collection services in the City. The audit covered the period October 1, 2013 through September 30, 2018 and the objectives were:

- To ascertain whether all customer accounts located in the City were properly identified, coded, and assessed the appropriate fees.
- To determine whether all the applicable franchise fees as stipulated in the Agreement were properly computed and remitted to the City.
- To verify whether the appropriate public liability insurance and bonds were obtained as required by the Agreement.
- To ascertain whether the fees remitted to the City were properly recorded in the City's accounting system and deposited into the City's treasury.
- To determine whether selected financial transactions were processed in accordance with generally accepted accounting principles.
- To follow-up on prior audit findings and determine the status of all unresolved and outstanding issues, if any.

We conducted this performance audit in accordance with generally accepted government auditing standards. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objectives.

The audit methodology included the following:

- Interviews and inquiries of appropriate personnel.
- Reviews of written policies and procedures to gain an understanding of internal controls.
- Observations of current practices and processing techniques.
- Reviewing the service addresses of Pronto’s accounts located in Miami-Dade County, then independently determining which accounts were located within the City by utilizing Pronto’s account address records; the Miami-Dade County Property Appraiser website; and Google maps.
- Tests and examinations of applicable financial transactions and records.
- Other audit procedures as deemed necessary.
BACKGROUND

Pursuant to request for qualifications No. 222246, the City executed a Non-Exclusive Commercial Solid Waste Franchise Agreement (Agreement) with selected haulers effective from October 1, 2010 through September 30, 2015, with three one-year renewal options through September 30, 2018. In 2016, the City executed an updated version of the Agreement with all haulers, including Pronto, pursuant to request for qualifications No. 495344.

Pursuant to the Agreement, the City shall assess and collect the following fees:

- **Gross Receipts Franchise Fees** – The greater of $500 or 24% of the Gross Receipts generated from accounts within the City, due monthly.
  
  o Gross Receipts are defined in the Agreement as all monies collected from customers resulting from all transactions and activities in the Franchisee’s regular course of business and trade, including recycling with the exceptions of recovered materials at commercial establishments as defined in the Florida Statutes.

- **Annual Specialized Waste Handling Fee** – $6,500 the first year under the Agreement (2016), increased annually by $500 for the right to provide specialized waste handling services.

- **Permit Per Account Fee** – $75 for each account booked as of October 1st of every new fiscal year and for each new account and roll-off box acquired after October 1st.

- **Late Payment Penalty** – All late payments of the above-listed fees will cause the franchisee a one and one half percent (1.5%) penalty per month on the balance payable to the City.

Other terms of the Agreement require the following:

- **Insurance** – Franchisee must maintain a public liability policy in the minimum amount of $1,000,000; automobile liability insurance policy covering franchisee’s operations with a combined single limit of $1,000,000 per occurrence for bodily injury and property damage liability. Franchisee’s certificate shall also include workers’ compensation coverage. The City shall be listed as an additional insured for liability.

- **Performance Bond** – Franchisee agrees to maintain, for the term of the Agreement, a Performance Bond, executed by a surety company duly authorized to do business in the State of Florida, which shall be counter-signed by an agent for the company. The amount of the bond shall be the greater of $25,000 or the franchisee’s previous 12 months’ franchise fees paid to the City.

During the fiscal year ended September 30, 2018, the franchisees remitted a total of $17,551,425 in fees to the City. During the audit period, Pronto reported Gross Receipts of $153,154 for services provided to City customers and remitted Franchise Fees totaling $86,935 to the City. Pronto is one of the franchisees selected for audit in order to determine compliance with the Agreement and City Code. A separate audit report will be issued for each of the franchisees audited.
AUDIT FINDINGS AND RECOMMENDATIONS

Based on the results of our audit, we have concluded that improvement is needed at Pronto to ensure that all customer accounts and gross receipts are reported to the City and that franchise fees are remitted in a timely manner. As a result of these deficiencies, Pronto owes the City an additional $2,544. (See Exhibit I, page 5).

Details of our findings and recommendations follow:

FINDING 1: MONTHLY 24% FRANCHISE FEES ARE DUE ON UNREPORTED ROLL-OFF ACCOUNTS AND EXCLUDED GROSS RECEIPTS

Section 5.2 of the Agreement states, “Franchisee agrees to remit monthly to the City, twenty four percent (24%) of its Gross Receipts, generated from accounts within the City limits, or $500, whichever is greater. […] Failure to remit by the last day of the following month will cause the Franchisee a one and one half percent (1.5%) penalty per month on the balance due.”

Pronto did not report five (5) roll-off accounts serviced in the City during the audit period. Gross receipts earned from these accounts totaled $2,265. As a result, monthly 24% franchise fees of $544 plus late payment penalties of $478 are due to the City. The total franchise fees plus penalties due on unreported roll-off accounts is $1,022.

Additionally, gross receipts totaling $570 and $2,668 were excluded from the March 2014 and February 2018 monthly 24% franchise fee remittances, respectively. As a result, monthly 24% franchise fees of $137 and $640 ($777 total), plus late payment penalties of $123 and $163 ($286 total) are due. The total franchise fees plus penalties due on excluded gross receipts is $1,063.

FINDING 2: ANNUAL AND MONTHLY FEES WERE REMITTED LATE

Section 5.6 of the Agreement states, “Annual Specialized Waste Handling Fee: Franchisee agrees to remit to the City annually (due October 1st) the sum of $6,500 for the right to provide only Specialized Waste Handling Services within the City limits. It should be noted, if a Franchisee is providing only Specialized Waste Handling Services within the City, the annual franchise fee will increase by $500 per year. […] All late payments of this fee will cause the Franchisee a one and one half percent (1.5%) penalty per month on the balance due.”

Pronto remitted the Annual Specialized Waste Handling Fee late in fiscal years 2016 and 2017. As a result, late fees of $300 are due, as shown in the table below:

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Annual Specialized Waste Handling Fee</th>
<th>Months Late</th>
<th>Monthly Penalty Rate</th>
<th>Late Fees Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>$6,500</td>
<td>2</td>
<td>1.5%</td>
<td>$195</td>
</tr>
<tr>
<td>2017</td>
<td>$7,000</td>
<td>1</td>
<td>1.5%</td>
<td>$105</td>
</tr>
<tr>
<td>Due on Late Payments of Annual Fee:</td>
<td></td>
<td></td>
<td></td>
<td>$300</td>
</tr>
</tbody>
</table>
Section 5.2 of the Agreement states, “Franchisee agrees to remit monthly to the City, twenty four percent (24%) of its Gross Receipts, generated from accounts within the City limits, or $500, whichever is greater. […] Failure to remit by the last day of the following month will cause the Franchisee a one and one half percent (1.5%) penalty per month on the balance due.”

Pronto remitted monthly 24% franchise fee payments late, as shown in the table below:

<table>
<thead>
<tr>
<th>Payment Month</th>
<th>Months Late</th>
<th>Late Penalty Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 2014</td>
<td>1</td>
<td>$8</td>
</tr>
<tr>
<td>November 2016</td>
<td>2</td>
<td>$15</td>
</tr>
<tr>
<td>December 2016</td>
<td>1</td>
<td>$9</td>
</tr>
<tr>
<td>February 2017</td>
<td>1</td>
<td>$8</td>
</tr>
<tr>
<td>March 2017</td>
<td>1</td>
<td>$8</td>
</tr>
<tr>
<td>July 2017</td>
<td>2</td>
<td>$15</td>
</tr>
<tr>
<td>August 2017</td>
<td>1</td>
<td>$15</td>
</tr>
<tr>
<td>October 2017</td>
<td>1</td>
<td>$8</td>
</tr>
<tr>
<td>December 2017</td>
<td>1</td>
<td>$10</td>
</tr>
<tr>
<td>March 2018</td>
<td>1</td>
<td>$34</td>
</tr>
<tr>
<td>June 2018</td>
<td>1</td>
<td>$8</td>
</tr>
<tr>
<td>August 2018</td>
<td>1</td>
<td>$21</td>
</tr>
<tr>
<td><strong>Due on Late Payments of Monthly Fees:</strong></td>
<td></td>
<td><strong>$159</strong></td>
</tr>
</tbody>
</table>

As a result of late payments of monthly 24% franchise fees, late fees of $159 are due.

**Auditee Response:** We have reviewed your findings and agree.

**OVERALL RECOMMENDATION:** FINANCE DEPARTMENT
We recommend that the City’s Finance Department bill and collect the total additional fees due to the City from Pronto in the amount of $2,544
## EXHIBIT I

### SCHEDULE OF AMOUNTS DUE TO THE CITY

<table>
<thead>
<tr>
<th>Description</th>
<th>Franchise Fees Due</th>
<th>Penalties Due</th>
<th>Total Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unreported Roll-Off Accounts</td>
<td>$544</td>
<td>$478</td>
<td>$1,022</td>
</tr>
<tr>
<td>Excluded Gross Receipts</td>
<td>$777</td>
<td>$286</td>
<td>$1,063</td>
</tr>
<tr>
<td>Late Payments of Annual Specialized Waste Handling Fee</td>
<td>-</td>
<td>$300</td>
<td>$300</td>
</tr>
<tr>
<td>Late Payment of Monthly 24% Franchise Fees</td>
<td>-</td>
<td>$159</td>
<td>$159</td>
</tr>
<tr>
<td><strong>Total Due to the City:</strong></td>
<td><strong>$1,321</strong></td>
<td><strong>$1,223</strong></td>
<td><strong>$2,544</strong></td>
</tr>
</tbody>
</table>