

**Florida Inland Navigation District
2019 Waterways Assistance Program**

Watson Island – Phase 2 - Mooring Field

Attachment E-7: Official Resolution for Assistance



ATTACHMENT E-7

RESOLUTION FOR ASSISTANCE 2019
UNDER THE FLORIDA INLAND NAVIGATION DISTRICT
WATERWAYS ASSISTANCE PROGRAM

WHEREAS, THE City of Miami is interested in carrying out the
(Name of Agency)
following described project for the enjoyment of the citizenry of Miami
and the State of Florida:

Project Title Watson Island - Phase 2 - Mooring Field

Total Estimated Cost \$750,000.00

Brief Description of Project: The City of Miami ("The City") is seeking funding to construct a mooring facility offshore from Watson Island.

AND, Florida Inland Navigation District financial assistance is required for the program mentioned above,

NOW THEREFORE, be it resolved by the City of Miami
(Name of Agency)
that the project described above be authorized,

AND, be it further resolved that said City of Miami
(Name of Agency)
make application to the Florida Inland Navigation District in the amount of eligible 50% of the actual cost of the project in behalf of said City of Miami
(Name of Agency)

AND, be it further resolved by the City of Miami
(Name of Agency)
that it certifies to the following:

1. That it will accept the terms and conditions set forth in FIND Rule 66B-2 F.A.C. and which will be a part of the Project Agreement for any assistance awarded under the attached proposal.
2. That it is in complete accord with the attached proposal and that it will carry out the Program in the manner described in the proposal and any plans and specifications attached thereto unless prior approval for any change has been received from the District.

3. That it has the ability and intention to finance its share of the cost of the project and that the project will be operated and maintained at the expense of said _____
City of Miami _____ for public use.

(Name of Agency)

4. That it will not discriminate against any person on the basis of race, color or national origin in the use of any property or facility acquired or developed pursuant to this proposal, and shall comply with the terms and intent of the Title VI of the Civil Rights Act of 1964, P. L. 88-352 (1964) and design and construct all facilities to comply fully with statutes relating to accessibility by persons with disabilities as well as other federal, state and local laws, rules and requirements.

5. That it will maintain adequate financial records on the proposed project to substantiate claims for reimbursement.

6. That it will make available to FIND if requested, a post-audit of expenses incurred on the project prior to, or in conjunction with, request for the final 10% of the funding agreed to by FIND.

This is to certify that the foregoing is a true and correct copy of a resolution duly and legally adopted by the Miami City Commission _____ at a legal meeting held on this 14th day of March _____ 2019.

[Signature]
Attest
for City Clerk
Title

[Signature]
Signature
DEPUTY
City Manager
Title

(2)



City of Miami
Legislation
Resolution

City Hall
3500 Pan American Drive
Miami, FL 33133
www.miamigov.com

File Number: 5404

Final Action Date:

A RESOLUTION OF THE MIAMI CITY COMMISSION, WITH ATTACHMENT(S), AUTHORIZING THE CITY MANAGER TO SUBMIT AN APPLICATION FOR REIMBURSEMENT GRANT FUNDING TO THE FLORIDA INLAND NAVIGATION DISTRICT WATERWAYS ASSISTANCE PROGRAM FOR AN AMOUNT NOT TO EXCEED THREE HUNDRED SEVENTY-FIVE THOUSAND DOLLARS (\$375,000.00) FOR THE CONSTRUCTION OF THE MOORING FIELD FACILITY OFFSHORE FROM WATSON ISLAND ("PROJECT"); FURTHER AUTHORIZING THE CITY MANAGER TO EXECUTE ANY AND ALL NECESSARY DOCUMENTS, ALL IN A FORM ACCEPTABLE TO THE CITY ATTORNEY, FOR THE SUBMISSION OF SAID GRANT APPLICATION; FURTHER AUTHORIZING THE CITY MANAGER TO ACCEPT GRANT FUNDS IN THE EVENT OF AN AWARD OF THE GRANT FOR FISCAL YEAR 2019-2020 WITHOUT THE NEED FOR FURTHER CITY COMMISSION APPROVAL AND TO EXECUTE, IN A FORM ACCEPTABLE TO THE CITY ATTORNEY, GRANT OR DEED AGREEMENTS, AMENDMENTS, MODIFICATIONS, RENEWALS, AND EXTENSIONS THERETO; FURTHER AUTHORIZING THE ALLOCATION OF REQUIRED MATCHING FUNDS IN AN AMOUNT NOT TO EXCEED THREE HUNDRED SEVENTY-FIVE THOUSAND DOLLARS (\$375,000.00) FROM DEPARTMENT OF REAL ESTATE AND ASSET MANAGEMENT PROJECT NO. 40-B70047 IN THE EVENT OF AN AWARD OF THE GRANT FOR FISCAL YEAR 2019-2020.

WHEREAS, the City of Miami ("City") wishes to construct a mooring field facility offshore from Watson Island ("Project"); and

WHEREAS, the total cost of this phase of the Project is estimated not to exceed Seven Hundred Fifty Thousand Dollars (\$750,000.00); and

WHEREAS, grant funding is potentially available from the Florida Inland Navigation District ("FIND") for this Project pursuant to FIND Rule 66B-2, Florida Administrative Code ("F.A.C."); and

WHEREAS, the City wishes to apply for reimbursement grant funding from FIND for an amount not to exceed Three Hundred Seventy-Five Thousand Dollars (\$375,000.00), or fifty percent (50%) of the total eligible Project cost; and

WHEREAS, in the event of an award, the City wishes to allocate required matching funds in an amount not to exceed Three Hundred Seventy-Five Thousand Dollars (\$375,000.00), or fifty percent (50%) of the total eligible Project cost, as defined in FIND Rule 66B-2.008, F.A.C.; and

WHEREAS, in the event of an award, the appropriation of funds for project costs shall be by separate Resolution from funds available under Department of Real Estate and Asset Management ("DREAM") Project No. B-70047 or other legally available funding sources;

NOW, THEREFORE, BE IT RESOLVED BY THE COMMISSION OF THE CITY OF MIAMI, FLORIDA:

Section 1. The recitals and findings contained in the Preamble to this Resolution are adopted by reference and incorporated as if fully set forth in this Section.

Section 2. The City Manager is authorized¹ to submit an application, in a form acceptable to the City Attorney, for reimbursement grant funding to FIND Waterways Assistance Program for an amount not to exceed Three Hundred Seventy-Five Thousand Dollars (\$375,000.00) for the Project and to execute any and all necessary documents, all in a form acceptable to the City Attorney, in connection with the submission of said grant application.

Section 3. The City Manager is further authorized¹ to accept grant funds in the event of an award of the grant for Fiscal Year 2019-2020 without the need for further City Commission approval and to execute, in a form acceptable to the City Attorney, grant or deed agreements, amendments, modifications, renewals, or extensions in order to implement this Resolution.

Section 4. The City Commission further certifies to FIND the following matters:

- (1) The City accepts the terms and conditions set forth in FIND Rule 66B-2, F.A.C., which outlines the Waterways Assistance Program and which will be a part of the Project Agreement for any assistance under this proposal;
- (2) The City is in complete accord with the Project and agrees to carry out the Project in the manner described in the proposal and any plan and specifications attached thereto, unless prior approval for any change has been received from FIND;
- (3) The City has the ability and intention to finance its share of the cost of the Project and that the Project will be operated and maintained at the expense of the City for public use;
- (4) The City will not unlawfully discriminate against any person on the basis of race, color, or national origin in the use of any property or facility acquired or developed pursuant to this proposal and shall comply with the terms and intent of Title VI of the Civil Rights Act of 1964, P.L. 88-352 (1964) and design and construct all facilities to comply fully with statutes relating to accessibility by handicapped persons as well as other federal, state, and local laws, rules, and requirements;
- (5) The City agrees to maintain adequate financial records for the proposed Project to substantiate claims for reimbursements; and
- (6) The City will make available to FIND, if requested, a post-audit of expenses incurred on the Project prior to, or in conjunction with, request for the final ten percent (10%) of the funding agreed to by FIND.

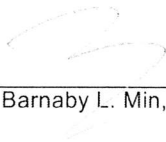
Section 5. In the event of an award, the allocation of required matching funds in an amount not to exceed Three Hundred Seventy-Five Thousand Dollars (\$375,000.00) from DREAM Project No. B-70047 is authorized.¹

Section 6. This Resolution shall become effective immediately upon its adoption and signature of the Mayor.²

¹ The herein authorization is further subject to compliance with all requirements that may be imposed by the City Attorney, including but not limited to, those prescribed by applicable City Charter and City Code provisions.

² If the Mayor does not sign this Resolution, it shall become effective at the end of ten (10) calendar days from the date it was passed and adopted. If the Mayor vetoes this Resolution, it shall become effective immediately upon override of the veto by the City Commission.

APPROVED AS TO FORM AND CORRECTNESS:



Barnaby L. Min, Deputy City Attorney 3/5/2019

**Florida Inland Navigation District
2019 Waterways Assistance Program**

Watson Island – Phase 2 - Mooring Field

Attachment E-8: Attorney's Certification of Title



ATTACHMENT E-8

**ATTORNEYS CERTIFICATION OF TITLE 2019
(See Rule 66B-2.006(4) & 2.008(2) FAC)**

OFFICE OF THE CITY ATTORNEY
CITY OF MIAMI
444 SW 2nd Avenue
Suite 945
Miami, FL 33130

March 14, 2019

TO WHOM IT MAY CONCERN:

I, Xavier E. Albán, am an Assistant City Attorney for the City of Miami, a municipal corporation of the State of Florida (“City of Miami”). I hereby state that I have examined a copy of Deed No. 19447 from the Trustees of the Internal Improvement Fund of the State of Florida to the City of Miami, dated February 24, 1949, conveying a Fee Simple Interest in the property described in Deed No. 19447, attached and incorporated herein as Exhibit “A.”

I have also examined a document showing that this property is listed on the tax rolls as belonging to the City of Miami. Finally, I have also examined such documents and records as necessary for this certification.

This property is what is now called “Watson Island – Phase 2 – Mooring Field”.

I certify that the City of Miami, Florida, currently owns and has owned this property for over seventy (70) years.

Very truly yours,



Xavier E. Albán
Assistant City Attorney
City of Miami

Watson Island – Phase 2 – Mooring Field

Deed No. 19447

Exhibit “A”

INTERNAL IMPROVEMENT FUND STATE OF FLORIDA

DEED NO. 19447

KNOW ALL MEN BY THESE PRESENTS: That the undersigned, the Trustees of the Internal Improvement Fund of the State of Florida, under and by virtue of the authority of Section 253.12, Florida Statutes, 1941, and according to the provisions provided for in Section 253.13, Florida Statutes, 1941, and for and in consideration of the sum of Ten and 00/100 Dollars and other good and valuable considerations, to them in hand paid by CITY OF MIAMI, Dade County, Florida, receipt of which is hereby acknowledged, have granted, bargained, sold and conveyed to the said CITY OF MIAMI and its successors and assigns forever, the following described lands, to-wit:

Beginning at the point of intersection of the Easterly production of the Center Line of Rickmers Street (now known as N. E. 13th Street) as shown on the Amended Plat of "RICKMERS ADDITION" as recorded in Plat Book 3, Page 2, with the U. S. Harbor Line on the West side of Biscayne Bay; thence run Northerly along said U. S. Harbor Line to a point on a line four hundred and fifty feet North of and parallel to the Easterly production of the said Center Line of Rickmers Street (now known as N. E. 13th Street); thence run Easterly along said line 450 feet North of and parallel to the Easterly production of the Center Line of said Rickmers Street (now known as N. E. 13th Street) to the point of intersection with that course described in Deed Book 361, Page 353, as follows: "Thence in a Southeasterly direction to the Southeast corner of the Southwest Quarter of the Southwest Quarter (SW $\frac{1}{4}$ of SW $\frac{1}{4}$) of Section 32, Township 53 South, Range 42 East"; Thence Southeasterly along the said last described course to the said Southeast corner of the SW $\frac{1}{4}$ of SW $\frac{1}{4}$ of Section 32, Township 53 South, Range 42 East; Thence run South along the West line of the NE $\frac{1}{4}$ of NW $\frac{1}{4}$ of Section 5, Township 54 South, Range 42 East to a point eighty feet Northerly from and measured at right angles to the Center Line of the Miami Municipal Channel; Thence run Southeasterly following that course described in Deed Book 1472, Page 474 as follows: "Commencing at the intersection of the West Line of the NE $\frac{1}{4}$ of NW $\frac{1}{4}$ of Section 5, Township 54 South, Range 42 East, and a line parallel to and eighty feet Northerly from, and measured at right angles to the Center Line of the Miami Municipal Channel", to the East boundary of the West $\frac{3}{4}$ of said Section 5; Thence run South along the East boundary of the West $\frac{3}{4}$ of said Section 5 and Section 8, Township 54 South, Range 42 East, to the Northerly Line of the FEC Railway Company Channel as described in aforesaid Deed Book 1472, Page 474; Thence run Westerly along the said Northerly line of the FEC Railway Company Channel to the East line of the NW $\frac{1}{4}$ of Section 8, Township 54 South, Range 42 East; Thence run Westerly

along that line described in Chapter 13666 (No. 102) Laws of Florida - 1929 as follows: "Thence westerly to the intersection of the P. & O. S.S. Channel and the Channel extending from the mouth of the Miami River in a Southeasterly direction", to the East line of Section 7, Township 54 South, Range 42 East; Thence run South along the said East line of Section 7, Township 54 South, Range 42 East to a point 2000 feet North of the South line of Section 7, Township 54 South, Range 42 East, being that point at the termination of the line described in Deed Book 1900, Page 355 Parcel "B" as follows: "Thence North along the East Line of said Section 7 for a distance of 2000 feet to a point"; Thence along the course described in Deed Book 1900, Page 355, as follows: "Thence Southwest 2828 feet to a point on the South boundary of said Section 7", to a point 2000 feet West of the Southeast corner of said Section 7; Thence run West along the South line of said Section 7 and the South line of said Section 7 produced West, to the point of intersection with the U. S. Harbor Line on the West side of Biscayne Bay; thence run Northerly along the said U. S. Harbor Line to the point of beginning.

Except therefrom the following described BAY BOTTOM LAND AREA FOR DREDGING IN CONNECTION WITH PROPOSED 85 ACRE BURLINGAME ISLAND.

Beginning at the point of intersection of the Southeasterly production of the Northerly side of S. E. 14th Street, the same being the Southerly line of Highleyman's Subdivision as recorded in Plat Book 1, Page 184 of the Public Records of Dade County, Florida, with the U. S. Harbor Line on the Westerly side of Biscayne Bay; thence Northerly along the said U. S. Harbor Line and the Northerly extension thereof 3800 feet, more or less, to the point of intersection with the Southerly line of Miami River Channel, as shown and established on Sheet No. 2 of plan prepared by U. S. Engineer Office, Jacksonville, Florida, November 1934, showing Miami River, Florida, conditions on completion of Dredging of Channel Project; thence Northeasterly along the said Southerly line of Miami River Channel and the Northeasterly production thereof 2500 feet to a point; thence Southerly 5300 feet, more or less, along a line parallel to the Southerly production of the dividing line between Township 53 South, Range 41 East and Township 53 South, Range 42 East to the point of intersection with the aforesaid Southeasterly production of the Northerly side of S. E. 14th Street; thence Northwesterly 2900 feet, more or less, along the said Southeasterly Production of the Northerly side of S. E. 14th Street to the U. S. Harbor Line, the point of beginning. And further excepting therefrom all land title to which is in private parties.

TO HAVE AND TO HOLD the said above mentioned and described land and premises, and all the title and interest of the Trustees therein as granted to them by Section 253.12, Florida Statutes, 1941, unto the said CITY OF MIAMI and its successors and assigns forever.

SAVING AND RESERVING unto the Trustees of the Internal Improvement Fund of Florida, and their successors, an undivided three-fourths interest in and title in and to an undivided three-fourths interest in all the phosphate, minerals and metals that are or may be in, on or under the said above described lands, and an undivided one-half interest in and title in and to an undivided one-half interest in all the petroleum that is or may be in or under the said above described land, with the privilege to mine and develop the same.

PROVIDED, HOWEVER, anything herein to the contrary notwithstanding, this deed is given and granted upon the express condition subsequent that the Grantee herein or its successors and assigns shall never sell or convey or lease the above described land or any part thereof to any private person, firm or corporation for any private use or purpose, it being the intention of this restriction that the said lands shall be used solely for public purposes, including municipal purposes and not otherwise.

PROVIDED, FURTHER, anything herein to the contrary notwithstanding, this deed is given and granted upon the further express condition subsequent that the Grantee herein or its successors or assigns shall not give or grant any license or permit to any private person, firm or corporation to construct or make by any means, any islands, fills, embankments, structures, buildings or other similar things within or upon the above described lands or any part thereof for any private use or purpose, as distinguished from any public or municipal use or purpose.

It is covenanted and agreed that the above conditions subsequent shall run with the land and any violation thereof shall render this deed null and void and the above described lands shall, in such event, revert to the Grantors or their successors.

IN WITNESS WHEREOF, the Trustees of the Internal Improvement Fund of the State of Florida have hereunto subscribed their names and affixed their seals, and have caused the seal of the "DEPARTMENT OF AGRICULTURE OF THE STATE OF FLORIDA", to be hereunto affixed, at the Capitol, in the City of Tallahassee, on this the 24th day of February, A. D. Nineteen Hundred and

Forty-nine.



Leatherman (SEAL)
Governor
C. H. Gray (SEAL)
Comptroller
J. Edwin Larson (SEAL)
Treasurer
Richard W. ... (SEAL)
Attorney General
... (SEAL)
Commissioner of Agriculture

State of Florida, County of Dade.
This instrument was filed for record the 11 day of April
1949 at 4:17 P.M. and duly recorded in *...*
Book 3130 on Page 259. File No. Y 29419

E. B. LEATHERMAN
Clerk Circuit Court
By *E. B. Leatherman* D.C.

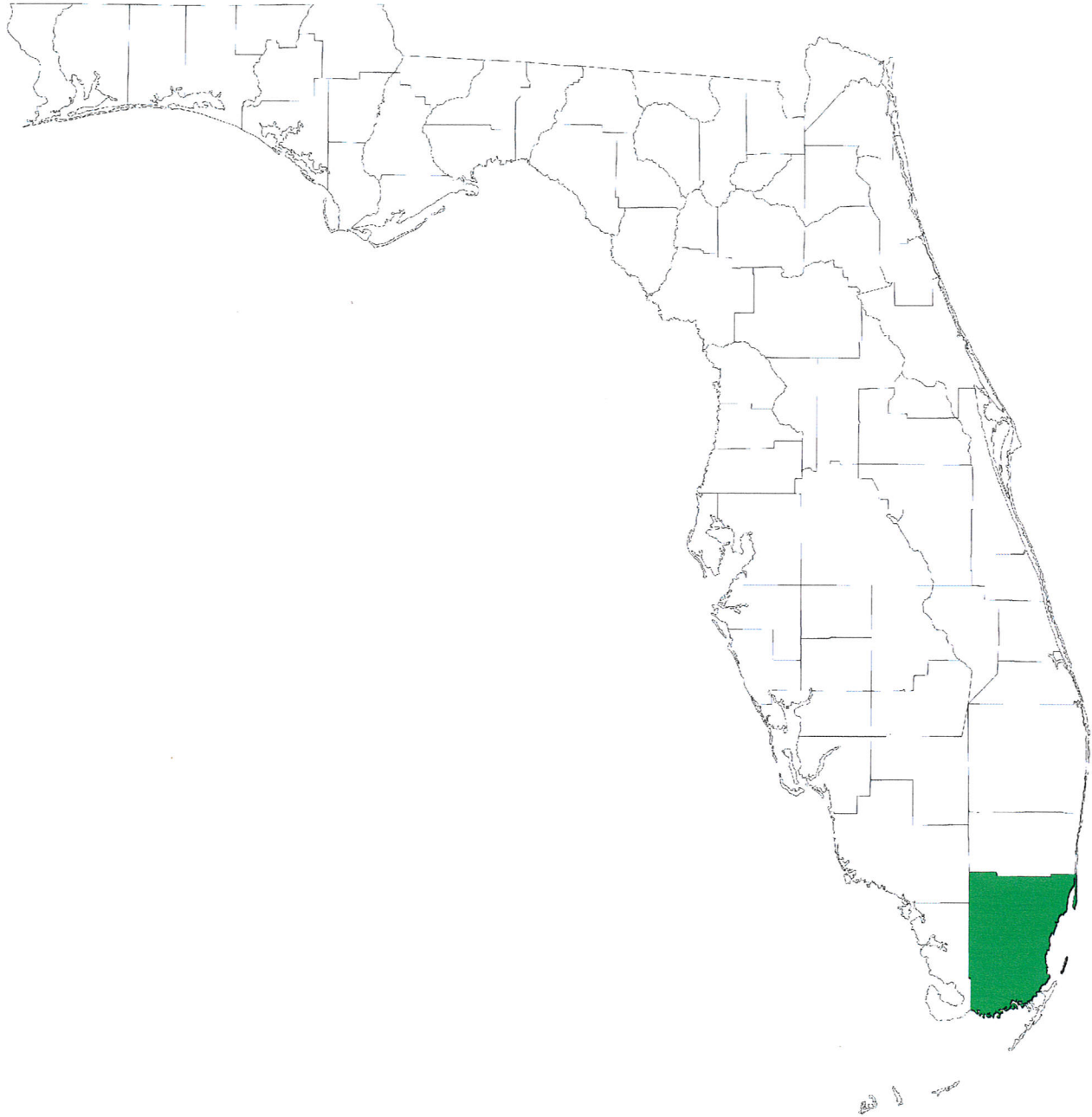
**Florida Inland Navigation District
2019 Waterways Assistance Program**

Watson Island – Phase 2 - Mooring Field

County Location Map



10. County Location Map



Locator Map of Miami-Dade County, 2008

Florida Center for Instructional Technology, (Tampa, FL: Florida Center for Instructional Technology, 2008)
Downloaded from *Maps ETC*, on the web at <http://etc.usf.edu/maps> [map #f8603]

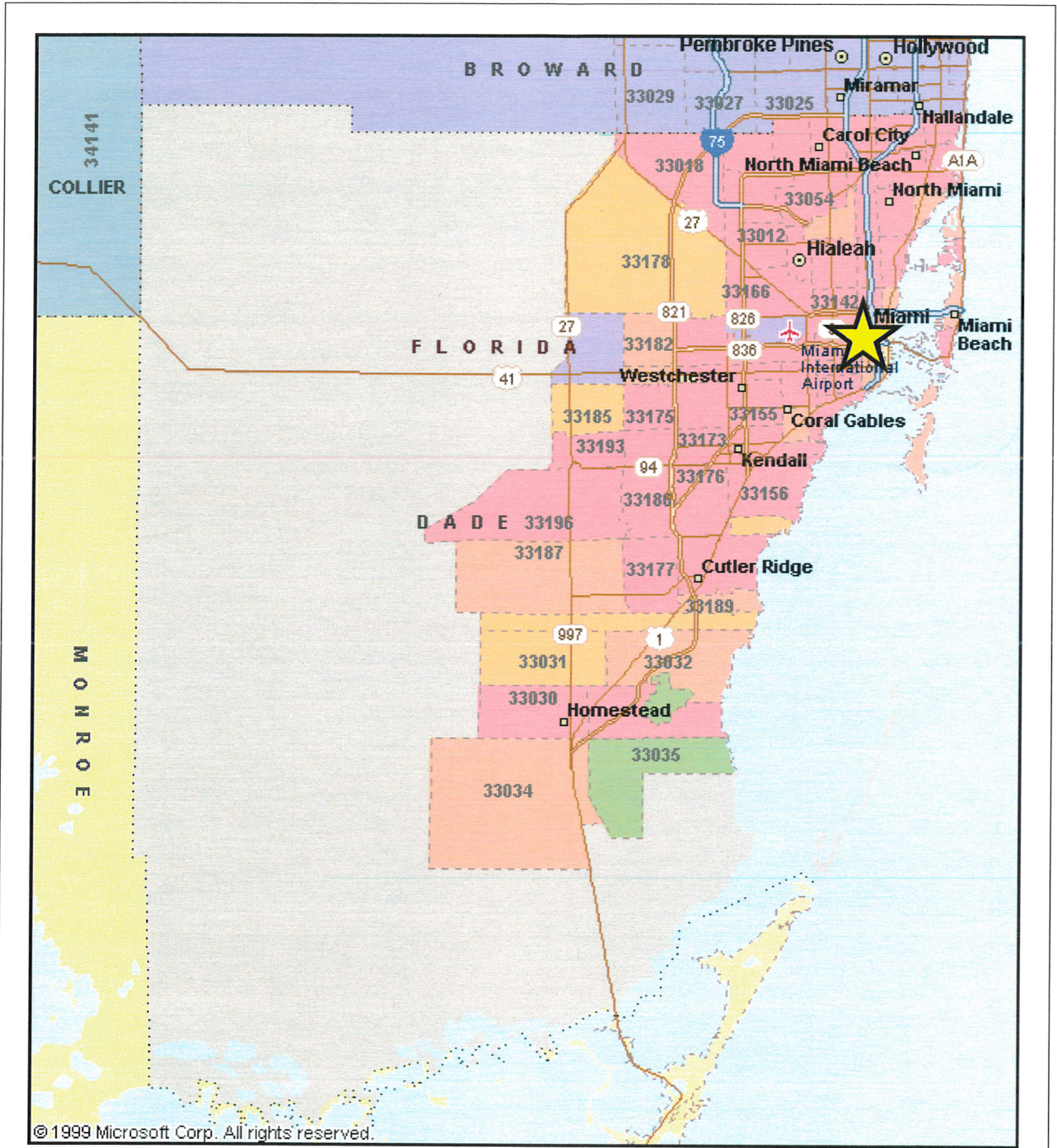
**Florida Inland Navigation District
2019 Waterways Assistance Program**

Watson Island – Phase 2 - Mooring Field

City Location Map



10. City Location Map



2019 Waterways Assistance Program

City of Miami

**Florida Inland Navigation District
2019 Waterways Assistance Program**

Watson Island – Phase 2 - Mooring Field

Project Boundary Map



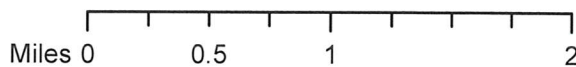


11. Project Boundary Map

**City of Miami Watson Island - Phase 2 -
 Application: Mooring Field**



Created by the City of Miami Planning Department: 2/27/2019



**Florida Inland Navigation District
2019 Waterways Assistance Program**

Watson Island – Phase 2 - Mooring Field

Site Development Map

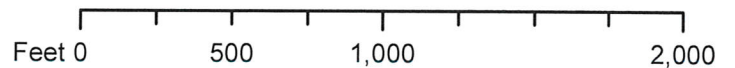




**12. Site Development Plan Map City of Miami Watson Island - Phase 2 -
Application: Mooring Field**



Created by the City of Miami Planning Department: 2/28/2019



**Florida Inland Navigation District
2019 Waterways Assistance Program**

Watson Island – Phase 2 - Mooring Field

Fees From Similar Public & Private Facilities



City of Miami

EMILIO T. GONZALEZ, PH.D.
City Manager



January 15, 2019

To Our City of Miami Marina Customers:

The City of Miami values your patronage of our municipal marinas, and we will continue to strive to provide you with clean, safe, high quality facilities and exceptional service. Our goal is to continuously improve our facilities so that we can incorporate new equipment, routinely address necessary repairs, and ultimately provide first-class marinas.

In order to accomplish these goals and provide for sufficient personnel to meet our marinas' needs, it is necessary to increase our dockage rates. Effective February 1st, 2019, dockage rates at the city marinas and mooring facilities will be increased as follows:

Long Term:

- | | |
|-------------------------|--------------------------|
| • Non-Liveaboard | \$23.00 per foot / month |
| • Commercial | \$25.00 per foot / month |
| • Uncovered Dry Storage | \$21.00 per foot / month |
| • Covered Dry Storage | \$23.50 per foot / month |

Mooring:

- | | |
|-------------|------------------|
| • Overnight | \$27.25 / night |
| • Monthly | \$376.00 / month |

Transient:

- | | |
|-------------|--------------------------|
| • Overnight | \$5.00 per foot / night |
| • Monthly | \$42.00 per foot / month |

Short Term Commercial:

- | | |
|-----------------|-------------------|
| • Up to 50' LOA | \$60.00 Flat Rate |
|-----------------|-------------------|

Should you have any questions, please contact the Interim Marinas Manager Maria Busto at (305) 329-4755 or email: mbusto@miamigov.com.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Rotenberg".

Daniel Rotenberg, Director
Department of Real Estate & Asset Management

C: Maria Busto, Interim Marinas Manager

CITY OF MIAMI, FLORIDA

INTER-OFFICE MEMORANDUM

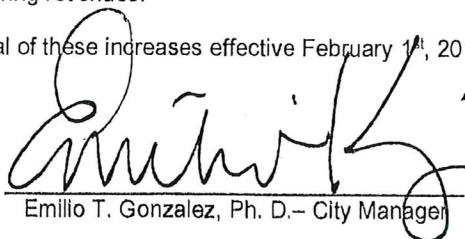
TO:	Emilio T. Gonzalez, Ph. D. City Manager	DATE:	November 14, 2018
FROM:	Daniel Rotenberg, Director Department of Real Estate and Asset Management	SUBJECT:	Proposed Dockage Rate Increases At City Marinas and Mooring Field
		REFERENCES:	
		ENCLOSURES:	

The Department of Real Estate and Asset Management recommends, with your authorization, to increase dockage, dry storage, and mooring rates at the City of Miami marinas as detailed below, in accordance with Section 50-336 of the City of Miami Code.

	OLD FEE	NEW FEE
A. Transient:		
• Overnight:	\$3.00 per foot / night	\$5.00 per foot / night
• Monthly:	\$36.00 per foot / month	\$42.00 per foot / month
B. Long-Term:		
• Non-Liveaboard	\$19.00 per foot / month	\$23.00 per foot / month
• Liveaboard	\$24.00 per foot / month	\$24.00 per foot / month
• Commercial	\$21.35 per foot / month	\$25.00 per foot / month
• Uncovered Dry Storage	\$17.25 per foot / month	\$21.00 per foot / month
• Covered Dry Storage	\$19.50 per foot / month	\$23.50 per foot / month
C. Mooring:		
• Overnight	\$23.36 / night	\$27.25 / night
• Monthly	\$322.43 / month	\$376.00 / month
D. Short-Term Transient;		
• To 30'	\$16 Flat	\$16 Flat
• 31' to 40'	\$23 Flat	\$23 Flat
• 41' to 60'	\$30 Flat	\$30 Flat
• 61' to 70'	\$50 Flat	\$50 Flat
• Over 71'	\$1.50 / Foot	\$1.50 / Foot
E. Short-term Commercial:		
• To 50'	\$50 Flat Rate	\$60 Flat Rate
• 51' to 70'	½ the Daily Transient Rate	½ the Daily Transient Rate
• Over 70'	Same as Daily Transient Rate	Same as Daily Transient Rate

The proposed dockage rate increase will better align our marinas dockage/mooring rates to our regional market and will allow the City to continue to undertake vital facility repairs and improvements. Due to grant agreements with the Florida Inland Navigation District, and to continue to be eligible for grant funding, all public marina projects funded through this program are required to be within market comparison of the dockage rates of other area marinas. This results in keeping our rates competitive and reasonably affordable. The proposed rate increases are projected to provide the City with approximately \$1.8 million in additional recurring revenues.

We request your approval of these increases effective February 1st, 2019. Please indicate your preference below.

Approved / Disapproved: 
 Emilio T. Gonzalez, Ph. D. – City Manager

DREAM190003

WET SLIP MARINA COMPARISON
 PREPARED MARCH 25, 2019
 CURRENT DOCKAGE RATES ASSUMING 40' VESSEL, NOT INCLUDING TAX

MARINA	TRANSIENT OVERNIGHT (PER FT/DAY)	TRANSIENT MONTHLY (PER FT/MO)	ANNUAL (PER FT/MO)
MIAMI BEACH MARINA	\$6.00-\$10.00	\$78.00	\$34.00
CITY OF FT. LAUDERDALE*	\$2.18	\$55.80	\$36.00
SUNSET HARBOUR (MIAMI BEACH)	\$5.00	\$55.00	NONE
SEA ISLE MARINA	\$3.50	\$35.00	\$20.00
LOGGERHEAD (AVENTURA) (SUNTEX)	NONE	NONE	\$27.00
CITY OF MIAMI MARINAS*	\$5.00	\$42.00	\$24.00
RICKENBACKER	\$6.00-\$8.00	\$39.00	\$35.00
M-D COUNTY MARINAS* (CRANDON MARINA)	\$2.12	\$25.50	\$18.00
CITY OF HOLLYWOOD*	\$1.16 (SUMMER) \$1.75 (WINTER)	\$21.00 (SUMMER) \$27.00 (WINTER)	\$19.50
CITY OF RIVIERA BEACH*	\$2.80	\$31.50	\$24.00
KEYSTONE POINT	\$1.50	\$22.50	NO ANNUAL

*Municipal /County Marina

City Of Miami

Average all Marinas*

	Dockage Rates		Services		
	Covered / Per lin. ft./Month	Uncovered / Per lin. ft./Month	Utilities / Per Day	Parking	Fuel? * Same Day?
Dry Dock Monthly Rate	\$18.30	\$16.20	Variable	Variable	Variable
Wet Dock Monthly Rate	Per lin. ft / Per Month at Yearly \$19.00		Variable	Variable	Variable
Transient Rates	Per lin. ft \$3.00	Per lin. ft / Monthly \$36.00	Variable	Variable	Variable

Note **The linear foot rates shown under "Dockage Rates Table" are the average of all 4 City marinas combined. ((marina 1+2+3+4=x) / (4))

	Dockage Rates Revenue Opportunity Loss Comparison		Services Loss Comparison		
	Per lin. Ft. Covered	Per lin. Ft. Uncovered	Utilities / Per Day	Parking	
Dry Dock Monthly Rate Loss	-\$14.20	-\$12.14	30 amp -\$4.00	50 amp -\$5.00	100 amp -\$25.00
Wet Dock Monthly Rate	Per lin. Ft. -\$20.00				-\$5.00
Transient Rates	Per lin. Ft. -\$8.00				-\$5.00

Note **The linear foot rates shown under "Dockage Rates Revenue Opportunity Loss Comparison Table" are the average of all 5 comparison marinas, minus the City wide average linear foot rate. ((5 comp marinas avg.) - (avg. City marinas) = Loss per linear foot on avg.)

Sample of Estimated Losses City Wide				
\$ Per lin. Ft.	80% Full 288 Wet Slips Monthly Revenue	Avg. 25 lin. Ft Per Vessel Monthly Rate	Est. Annual Revenue	Variance +
Wet Dock Current Rate avg \$19.00	\$136,800.00	\$475.00	\$1,641,600.00	
Wet Dock New Rate avg \$26.00	\$187,200.00	\$650.00	\$2,246,400.00	\$604,800.00
Note **Green line represents new recommended rates**				
Represents add. Revenue				
\$ Per lin. Ft.	80% Full Dry 176 Slips Monthly Revenue			
Dry Dock Current Rate avg \$18.30	\$80,520.00	\$457.50	\$966,240.00	
Dry Dock New Rate \$25.50	\$112,200.00	\$637.50	\$1,346,400.00	\$380,160.00
Note **Green line represents new recommended rates**				
Represents add. Revenue				
\$ Per lin. Ft.	50 Transient Slips Per Week (50*4=200 Monthly)			
Transient Rates Current avg \$3.00	\$15,000.00	\$75.00	\$180,000.00	
Transient Rates New \$7.50	\$37,500.00	\$187.50	\$450,000.00	\$270,000.00
Note **Green line represents new recommended rates**				
Represents add. Revenue				
Total Potential Revenue Dockage with Increased Rates				\$1,254,960.00

Potential Additional Revenue				
Potential Utility Revenue	Loss Per Vessel	Total Loss Per Day	Total Loss Per Month	Total Loss Per Year
Total loss Utilities per day per vessel * 300 slips Wet/Dry/Tr. (\$3 for 30 amp & 50 amp) [avg. Transient/Wet/Dry 85% total Occupancy]	-\$3.00	-\$900.00	-\$27,000.00	-\$324,000.00
based on flat utility fee of \$3 per vessel per day				
85% Total Occupancy since Transients vary by season				
Potential Parking/Storage Revenue City Wide	Loss per space	Loss per day * 320 Spaces 80% Full	Total Loss Per Month	Total Loss Per Year
Total loss parking fee (multiply per space, per day) est. 400 spaces * Crandon Marina Charges	-\$5.00	-\$1,600.00	-\$48,000.00	-\$576,000.00

Potential Total of Annual Revenue **\$2,154,960.00**

Increase dry/wet/transient rates
 Charge for parking \$5 per space est. 400 spaces at 80% full 320 spaces (only avg. depending on location and City Code limits)
 Charge flat utility rate \$3 flat rate per slip wet/dry

est. based on local marinas gross sales reports	Per Year
Dinner Key Ship Store	\$100,000.00

Note---based on cross training current employees, not hiring additional employees, installing pos system, stream lining financial reporting over site directly from DREAM MRC

*Not factored into sum of Potential Annual Revenue Additions
 *startup cost TBD

Notes

Prepared by Department of Real Estate and Asset Management, information gathered from available gross sales reports of local marinas, based on available local marina advertised dockage rates, all rates are estimates, actual revenues may be much higher

All revenues calculated per lin. Ft. based on 80% occupancy

Other revenue sources = absorb local yacht clubs and create full commercial marinas. This will give the City higher market share of total city wide dockage and allow city to set market prices **No management agreements**

City of Miami

EMILIO T. GONZALEZ, PH.D.
City Manager



June 7th, 2018

Ms. Janet Zimmerman, Assistant Executive Director
Florida Inland Navigation District (FIND)
1314 Marcinski Rd.
Jupiter, FL 33477

Dear Ms. Zimmerman,

The Department of Real Estate and Asset Management is currently responsible for the grant compliance of four (4) pending Phase 2 construction projects:

1. Dinner Key North Mooring Field
2. Virginia Key Boat Launch and Trailer
3. Miamarina Pier 5: Bayside Wharf
4. Watson Island Mooring Field

Operations related to these projects is overseen by our Marinas division. Our Marinas division operates four (4) marina facilities.

Currently, our Department does not have an enterprise fund in place. However, the Department can substantiate total revenues and expenditures for these projects. All revenues and expenditures would be trackable via the City's Enterprise Resource Planning System, (ERP) Oracle Applications.

The Department itself operates under a segmented general fund account, designated as fund "04002". Under this fund, the Department maintains various organizations. Every organization represents a separate operating body, or as one may describe, a "business unit". Under each organization, both general operating revenues and expenditures are recognized. The Department also maintains a separate capital fund designated as "34000". All such capital related revenues and expenditures at our facilities are recorded under this fund.

The Department currently maintains four (4) organizations dedicated to Marinas Section. One organization has been setup for each marina facility. They are as follows:

- "221030" represents Miamarina (Bayside Marina)
- "221040" represents Dinner Key Marina
- "221050" represents Marine Stadium Marina
- "221120" represents Dinner Key Mooring Field

These organizations have been setup in both our general fund "04002" and capital fund "34000".


Therefore, the Department is able to report on the performance of each facility. In the case of the four pending projects listed above, the Department will create three (3) new organizations under which revenues and expenses related to the operation of the Dinner Key North Mooring Field, Virginia Key Boat Launch /Trailer Parking, and Watson Island Mooring Field will be recorded. Revenue and expenditure data related to the Miamarina Pier 5 Wharf will be recognized under Miamarina's existing organizational account (221030), as it is considered a revenue generating component of Miamarina.

Furthermore, the Department will also be capable of tracking and reporting Fees Collected/Costs incurred by individualized asset. This will be required when demonstrating sufficiency for a project that involves a specific structure or equipment. For example, the Pier 5 Wharf Project, funded as a subcomponent of the entire facility (marina). In this scenario, the Department will be able to report fees collected and related upkeep, as it records all activity under multiple line items (or general ledger accounts). A separate account is maintained for each revenue source and expense object.

As auxiliary support to the details above, the marina section will implement a facility management software which will assist in reporting revenues and costs at a granular level.

We hope this clarifies how the City will meet the Technical Sufficiency requirements for the above referenced grant projects. If you have any questions or concerns, please do not hesitate to contact me at (305) 416-1458 or at drotenberg@miamigov.com.

Respectfully,



Daniel Rotenberg, Director
Department of Real Estate & Asset Management
City of Miami